

## BESS DELIVERY MANAGER

This is a new and exciting opportunity to join our team to support the continued growth of an established family-owned business in Leeds. Wilson Power Solutions are a leading manufacturer and supplier of electrical power distribution equipment and pioneers of ultra-low loss amorphous transformer technology. Our flagship product saves money, saves energy, cuts carbon and offers an innovative solution to the worldwide challenge of reducing energy wastage.

### What's the job:

Reporting to the Group Head of Operations, the BESS Delivery Manager will take functional responsibility for all aspects of Tesla and other BESS related business from pre-contract award through to post-handover support. Ensuring service excellence across all departments whilst maintaining P&L responsibilities. Keeping the board up to date on business performance and ensuring transparent, effective and well controlled business operations across all Tesla sites and projects.

### Key responsibilities:

- Leading all end-to-end aspects of Tesla project execution.
- Deliver service excellence by engaging and driving stakeholders across the organisation.
- Leverage matrix reports to ensure that Engineering, Projects, Contracts, QA, H&S, Site Services, Planning, Logistics functions are optimised for our Tesla business purposes.
- Ensure profitability targets are met through effective oversight of PM's and other stakeholders.
- Identify risks, get ahead of issues and proactively drive solutions to ensure customer satisfaction.
- Hold fortnightly internal all stakeholder reviews, chaired in Leeds.
- Coach, train and mentor the team & improve processes to bring stakeholders together.
- Build a team environment - articulates common goals, communicate how individual roles contribute to team success, provide clear direction.
- Provide monthly board updates in Leeds.
- Monitor GM as 'quoted' and as 'delivered', where erosion occurs, understand, report and make recommendations for improvement.
- Drive start up and close out project meetings & ensure effective planning.
- Manage changing priorities at a production planning and individual project level.
- Develop a range of KPI's to ensure adequate functional oversight, measurement and control.
- Manage a top-level project tracker to monitor and provide appropriate metrics for different audiences / functions.
- Be a proactive solution focused leader, encouraging and driving forward new initiatives with the team when required.
- Escalate all risks and issues to the board.
- Take ownership of all key aspects of internal service delivery.
- Drive fortnightly project review meetings with Tesla and ensure that PM's & CM's are well prepared in advance.
- Be the conduit between Tesla and WPS on any production plan changes and subsequent maximisation of revenue opportunities.
- Develop BESS processes where required.

- Attend and present at Company events; exhibitions and CPD's across the UK, Europe and Worldwide.
- Visit sites within the UK & Europe for appreciation, although generally driving site progress through PM's.
- Attend all key technical meetings.
- Encourages accountability to ensure that employees understand their level of accountability, including what they are responsible to deliver and are expected to undertake.
- Call out unsuitable performance and state what 'right' looks like.
- Manage relations with all key external stakeholders including Tesla US, investors etc.

### Skills, Knowledge & Experience

- Minimum of 5 years' experience in a similar role.
- Minimum of ONC in Electrical Engineering or similar to demonstrate technical knowledge is essential.
- Technical and/or practical knowledge specifically related to energy infrastructure including transformers and switchgear is desirable.
- Experience in defining, managing and delivering equipment projects, programmes and portfolios.
- Expertise in multiple planning management and control disciplines.
- Fully conversant with risk and opportunity management including associated methodologies.
- Experience working within the manufacturing/engineering sectors preferably transformers.
- Understanding of relevant HSE legislation for workplace and construction site working. Preferably experienced in Risk Assessment and Method Statement (RAMS) development and/or use.
- Understanding of the impact of current legislation such as CDM as it relates to product design. (Technical & Design support will be provided as necessary) desirable.
- I.T. literate with the MS product suite and ideally experienced using Progress software.
- Strong communication/people skills.
- Current driving licence and access to a car.

### Salary and benefits:

- Salary negotiable dependant on experience
- 37.5 hours per week
- 33 days (including bank holidays)
- Profit share scheme
- Healthcare cash plan and Employee Assistance Programme
- Electric Vehicle/Bike to work salary sacrifice scheme
- Car allowance
- Pension
- Life Insurance x 3

Please send your CV and cover letter to [info@wilsonpowersolutions.co.uk](mailto:info@wilsonpowersolutions.co.uk) / Applicants must be able to demonstrate their right to work in the UK. No Agencies.